

Email Template #1: Introduction

Hi ,

We are [Entersoft](#), an award-winning cybersecurity firm consisting of a team of elite White-Hat Hackers with a mission to secure organisations from cybercriminals and cyberattacks.

What sets us apart, Our team (Certified OSCP, CSPA, CRT professionals) specializes in identifying vulnerabilities in your applications and infrastructure – just like the “Black-Hat” hacker. When compared to other cybersecurity automated tools, products, and companies, Entersoft's methodology is a tailor-made security testing model based on the functionality of your application and the purpose of the infrastructure.

Thanks to our unique methodologies, we are trusted by a strong 350+ clientele dominated by Fintech along with well-known brands such as [ADP](#), [Qualcomm](#), [Ignition Wealth](#), [Airwallex](#), [Fairfax media](#). Organisations such as [Fidelity International](#) (Fund management), [CISION](#) (marketing), [Exide Life](#) (Insurance), [Clarion technologies](#) (SaaS) have trusted us repeatedly to secure them against cybercriminals and probable cyberattacks.

We offer various services and products catering to modern cybersecurity needs including Application Security (Penetration testing, Source code reviews, Bug fixing assistance), Information Security Audit, API Security, Network Security and Threat Modelling.

Email Template #2:

Hi ,

Rep Name here from Entersoft Security, thank you for enabling me with this opportunity.

Here is a short intro to my company.

Entersoft is a team of ethical hackers guided by military-grade leadership, and we believe 'Security is not a destination, but a journey'.

I believe there is no deficiency for service providers, but what makes difference is how that service is provided and is it gratifying the customer? Below is how I distinguish my delivery.

1. Our reports have **Zero False positives**. That's a 100% guarantee we provide to all our customers.
2. Every high and critical vulnerability will be supported with **Proof of exploitation video**. They help your developers in understanding the risk and the importance of secure coding.
3. We provide access to VMS, our own cloud-based bug management platform that helps your team to fix bugs in real-time. No more Excel sheets!
4. Our team is **OSCP certified** and 24 members in strength. The majority of our efforts will be on Manual testing.
5. We assist your teams in fixing the identified security loopholes.
6. **OWASP Top 10 certificates**. After you fix the bugs, we issue a signed certificate that you can showcase to your customers.

Our methodology for every single service involves an industry-specific approach i.e. we have developed test cases based on the business domain.

Kindly refer to the attachments of methodology and expertise.

Looking forward to hearing from you.

Email Template #3: Requesting for details from us

Hi ,

Thank you for reaching Entersoft Security. I am Veer, I take care of Sales and Marketing, we can certainly help you with your requirements.

To give a brief about us, we are a team of ethical hackers with core expertise in **Application Security** having more than 9 Years of experience in helping out businesses as security partner than a vendor.

To take this forward, I would need information related to the applications to be tested. Below are the links to questionnaire

Web Application Penetration Testing: <https://questionnaire.entersoftsecurity.com/zs/vbRmWp>

Mobile Application Penetration Testing: <https://questionnaire.entersoftsecurity.com/zs/hARjjN>

Network Penetration Testing: <https://questionnaire.entersoftsecurity.com/zs/1PRfwl>

Please let me know if you would prefer to go through the NDA (Non-Disclosure Agreement) before sharing any information.

I will be on standby to hear from you.

Email Template #4: API Critique

Dear XXXX,

Thank you for showing interest in API CRITIQUE, the most comprehensive API security solution. We will soon reach out to you. The below information will help you understand what we will be presenting in the Demo.

Protect your APIs from being hacked by discovering critical vulnerabilities before cybercriminals do. Entersoft's **API CRITIQUE** a SaaS based **DAST** tool that enables you with an automated scanner to examine the URLs of API, identify the weaknesses, and penetrate them to validate the exposure. The upshot of this evaluation will not only unveil the weak links but also eliminates manual intervention.

With Slack & Jira integrations' help, your development team will receive the information directly from the reports for every single instance when you perform a scan. Furthermore, to add up to the convenience, **API CRITIQUE**'s built-in Knowledge Base™ will help your Devs understand the impact and equips them with the expertise needed to code securely.

Learn more about how you can secure your APIs, explore the features and specifics of Entersoft's **API CRITIQUE** in our **White Paper**^[NG1] and get your concerns, and queries addressed over the Demo.

Kind Regards,

Team **API CRITIQUE**

